

### 2016 MARS Consumer Health Study Directory



Inside find details about the MARS 2016 study content. Data collected in the study can be used to identify target audiences, behaviors, attitudes, media usage, and demographics. Updates to study content in 2016 are noted in orange text.

### Conditions \*\*

#### Last 12 Months/Ever

Acid Reflux/GERD Rx 🗷 🚏

ADD/ADHD R<sub>x</sub> ❖

Adult Acne Rx 🖋 🎓

Allergies/Allergic Reaction Rx 🖋 🕆

- Food Allergy
- Grass Allergy
- Insect Allergy
- Pet Allergy
- Ragweed Allergy
- Tree Pollen Allergy

Anaphylaxis/Severe Allergy Rx \*\*

Age Related Memory Loss ! \*

Anemia 🍍

Anxiety  $R_x$ 

- Panic Disorder 🕈
- Social Anxiety Disorder 🕈

#### Arthritis 😩

- Ankylosing Spondylitis Rx 🖋 🏗
- Osteoarthritis Rx ?!
- Psoriatic Arthritis Rx 🖋 🕆
- Rheumatoid Arthritis (RA) Rx &! \*\*

Asthma Rx 🗸 🏗

Athlete's Foot

Bipolar Disorder Rx ✔ 🎓

Blood clots in the legs (DVT) Rx 🗸 🏋 😂

Bronchitis \*

Cancer !®

- Breast
- Colon/Colorectal
- Leukemia
- Liver
- Lung
- Non-Hodgkin's Lymphoma
- Ovarian
- Pancreatic
- Prostate
- Skin
- Stomach
- Urinary/Bladder/Kidney
- Uterine/Cervical

Cardiovascular/Heart Disease Rx ?!

- Acute Coronary Syndrome/Heart Attack !\*
- Angina 🏗
- Atherosclerosis 🚏
- Atrial Fibrillation (A-Fib) 🎓
- Coronary Artery Disease 🎓
- Heart Failure 🎓

Cold Rx

Cold Sores/Canker Sores

Constipation/Irregularity 🥜

COPD (including Chronic Bronchitis and Emphysema)  $R_X$   $\P$ 

Cough Rx

Depression Rx ✓ 🎓

Diabetes !

- Type 1 Rx 🏗
- Type 2 Rx 🏗

Diabetic Nerve Pain/Neuropathy Rx \* 🕾

Dry Skin/Eczema/Rosacea Rx ♂ 🎓

Enlarged Prostate/Benign Prostate Hyperplasia Rx \*\*

Erectile Difficulty Rx\*

Eye problem/Eye disease Rx &

- Allergic Conjunctivitis 💎
- Cataracts 🏗
- Dry Eye 奪
- Glaucoma 🎓
- Macular Degeneration 🎓

Fibromyalgia Rx \*\* (8)

Flu Rx 🗸 🎓

Gas 🥜

Gout Rx ↑®

Hair Loss

Hangover

Headache (non-migraine)

Heartburn/Indigestion Rx 🔗

#### **Conditions Key**

- Rx Condition Specific Prescription Drugs
- Condition Specific Non-Prescription Drugs
- At Risk For
- ✓ Satisfied with Rx Treatment
- Professionally Diagnosed
- Pain Related Condition

### Conditions \*\*

Herpes Rx\* High Cholesterol R<sub>x</sub> ♥ ♦ HIV Rx\*

Hyperhidrosis/Excessive Sweating \*

Hypertension/High Blood Pressure Rx 2 \*\*

Hypothyroidism Rx\*

Inflammatory Bowel Disease/IBD Rx®

- Crohn's Disease 🎓
- Ulcerative Colitis 🎓

Irritable Bowel Syndrome (IBS) Rx\*

Kidney Disease ! \*

Liver Disease Rx

- Cirrhosis ! \*
- Hepatitis A 🎓
- Hepatitis B 🎓
- Hepatitis C !\*

Low Testosterone Rx\*

Lupus (SLE) Rx 1 \* 8

Menopause Rx\*

Menstrual Cramps/PMS Rx & \*\*

Migraine Headache Rx 🖋 🏞 🙁

Multiple Sclerosis R<sub>x</sub> ♥⊗

Nail Fungus

Obesity Rx\*

Osteopenia 🎓

Osteoporosis Rx ?! \*

Overactive Bladder Rx \*

Pain

- Back
- Head
- Joint
- Muscle
- Neck
- Nerve
- Other

Post Traumatic Stress Disorder (PTSD) \*

Psoriasis Rx 1 \*\*

Restless Leg Syndrome (RLS) Rx \* (8)

Seizures/Epilepsy Rx ! \*\*

Shingles Rx! \*\* (2)

Sinus Congestion/Sinus Headache

Sleeping Difficulty/Insomnia Rx 🗸 🕆

Stroke ! \*

Tired/Run Down Feeling Urinary Tract Infection ! \*

Yeast Infection 🔗 🏗

### Condition Related Details 🖺



#### **Arthritis**

Severity of Arthritis

- Mild
- Moderate
- Severe

#### **Birth Control**

Methods Used in Last 12 Months

#### Cancer

When First Diagnosed Active or in Remission Spread to other Locations

#### **Constipation**

Caused by Prescription Medication

Is it Chronic

#### **Diabetes**

Brand of Blood Glucose Meter Used

Hemoglobin A1C Level

Maintaining the Recommended A1C Level

Frequency of Daily Blood Glucose Meter Use

Related Conditions/Complications

- Diabetic Nerve Pain/Neuropathy
- Cardiovascular/Heart Conditions
- DKA and Ketones

#### **Conditions Key**

Rx Condition Specific Prescription Drugs

- Condition Specific Non-Prescription Drugs
- At Risk For
- ✓ Satisfied with Rx Treatment.
- Professionally Diagnosed
- Pain Related Condition

## Condition Related Details

- Eye Conditions
- Foot Conditions
- Gastroparesis
- Hearing Impairment
- Hypertension/High Blood Pressure
- Hyperosmolar Hyperglycemic Nonketotic Syndrome (HHNS)
- Kidney Disease
- Skin Conditions
- Stroke

#### <u>HIV</u>

Has the disease progressed to AIDS

## Inflammatory Bowel Disease/IBD (including Crohn's and Colitis)

Severity of the condition

- Mild
- Moderate
- Severe

#### Menopause

Symptoms/Side Effects

- Dyspareunia
- Hot Flashes
- Night Sweats
- Vaginal Dryness

#### Migraine Headache

Episodic or Chronic

#### Pain

Interference with Ability to Sleep

Severity of Pain

- No Pain
- Mild Pain
- Moderate Pain
- Severe Pain

Related Conditions

- Arthritis
- Cancer
- Blood clots in legs (DVT)
- Diabetic Nerve Pain/Neuropathy
- Fibromyalgia
- Gout

- Lupus (SLE)
- Migraine Headache
- Multiple Sclerosis
- Restless Leg Syndrome (RLS)
- Shingles

#### **Psoriasis**

Severity of the condition

- Mild
- Moderate
- Severe

### Treatments E

**Non-Prescription Drugs** 

Prescription drugs - brand name

Prescription drugs - generic

**Diet or Exercise** 

Herbal or Home Remedy

Vitamins/Supplements

Allergy shots

Birth Control

Blood Product Donation/Transfusion

Chemotherapy

Dialysis

ImmunoOncology/Immunotherapy

Injections

Insulin

Oxygen therapy

Phototherapy

Physical therapy

Psychological therapy/counseling

Radiation

Surgery

Transplants

**Treatments in bold** make up the general treatment list for all conditions, while those that are not bold are specialty treatments associated with specific conditions.

# Information Sources ....

#### **Publications**

Health related publications

Magazine ads

Magazine articles

Magazine websites

Magazines in the Sunday newspaper

Medical journals

Newspaper ads

Newspaper articles

Newspaper websites

#### **Online**

Association/non-profit websites

Diet or Fitness websites

Drug company/brand websites

Drug review/ratings websites

Email newsletters

General news websites

Government websites

Health information websites

Insurance provider websites

Online advertisements

Online blogs/vlogs

Online communities or support groups

Reference websites with user-generated content

Search engine results

Social networking sites

Websites dedicated to a particular health condition

#### **Television**

Television Programs
Television advertisements
Online videos (e.g., YouTube)

#### **Point of Care**

Alternative/holistic medical practitioners

Brochures, wallboards or other information in a healthcare professional's exam room

Brochures/pamphlets in a healthcare professional's office

Doctor

General magazines in a healthcare professional's office

Health-related magazines in a healthcare professional's office

Health-related television programming in a healthcare professional's office

Nurse/Physician Assistant

Posters/wallboards in a healthcare professional's office

Tablet computer in a healthcare professional's exam room

#### **Shopping**

Ad/brochures in grocery stores
Ad/brochures/magazines in pharmacies
In-store radio, TV or video
Medication packaging/labels
Pharmacists

#### **Other**

Direct mail

Friends or family

In-person support groups

Posters/wallboards at bars or nightclubs

Posters/wallboards at gyms or health clubs

Printed newsletters

All information sources are ranked on a four point value scale; very much, somewhat, not very much, not at all.

## Healthcare Advertising <u></u>

#### Where Seen/Heard

Direct mail

In a doctor's office

In a magazine

In a newspaper

In a magazine in the Sunday newspaper (e.g., Parade, USA Weekly)

In a pharmacy

On television

On the Internet

On the radio

Outdoors

#### **Actions Taken as a Result**

Asked your dentist for product sample or additional information

Asked your doctor for a product sample of a prescription drug

Asked your doctor to prescribe a specific drug

Called a toll free number to get additional information

Conducted an online search

Consulted a pharmacist

Discussed an ad with a friend or relative

Discussed an ad with your doctor

Downloaded an app

Made an appointment to see a doctor

Purchased a non-prescription product

Referred to a book, journal or magazine for additional information

Refilled a prescription

### Signed up for a mail/email list to receive more information

Switched to a different brand

Took medication

Used a coupon

Visited a pharmaceutical company's website

Visited some other website

Watched a video online

# Device Ownership $\square$

Desktop/Laptop/Netbook PC

Cell Phone

Smartphone

Tablet

e-Reader

Gaming Console

Streaming Device for TV/Video or Movie Programming

Television

SmartTV/Internet-enabled TV

# Magazines & Newspapers

#### Magazines

AARP The Magazine

Allrecipes

Allure

The American Legion Magazine

Arthritis Today

Better Homes and Gardens

Bloomberg Businessweek

Bon Appétit

Condé Nast Traveler

Cooking Light

Cooking with Paula Deen

Cosmopolitan

Country Living

Diabetes Forecast

# Magazines & Newspapers

Dr. Oz The Good Life

EatingWell

Ebony

The Economist

Elle

Entertainment Weekly ESPN The Magazine

Essence Family Circle FamilyFun

The Family Handyman

Field & Stream
First for Women
Food & Wine

Food Network Magazine

Forbes
Fortune
Glamour
Golf Digest
Golf Magazine
Good Housekeeping

ood Housekeepin

Guideposts

Harper's Bazaar

Health

HGTV Magazine House Beautiful In Touch Weekly

InStyle

Kiplinger's Personal Finance

Latina Marie Claire

Martha Stewart Living

Men's Fitness Men's Health Men's Journal Midwest Living

Money

National Geographic
The New Yorker

O, The Oprah Magazine

OK!

Outdoor Life Parents People

People en Español Popular Mechanics Popular Science

Prevention

Psychology Today

Rachael Ray Every Day (measured as Every

Day with Rachael Ray)
Reader's Digest
Real Simple
Redbook
Rolling Stone

The Saturday Evening Post

Scientific American

Self Shape Smithsonian

Soap Opera Digest Southern Living Sports Illustrated

Star Sunset

Taste of Home This Old House

Time

Traditional Home Travel + Leisure

TV Guide Us Weekly Vogue The Week

Weight Watchers Magazine

Woman's Day Woman's World Women's Health

# Magazines & Newspapers

#### **Newspapers**

Chicago Tribune Los Angeles Times The New York Times The Wall Street Journal The Washington Post USA Today

Magazine and newspaper metrics include print audiences, digital audiences, combination print and digital audiences, frequency of website use, average monthly reach for print, digital and website, and total brand average monthly reach.

#### **Other Publications**

Allergies & Asthma Health Monitor

Arthritis Health Monitor

Diabetes Focus

Diabetes Health Monitor

Diabetes Self-Management (with

Diabetic Cooking insert)

Diabetic Living

Digestion & Diet Health Monitor

Health Monitor

Heart Care Health Monitor

Inner Strength

Kmart Health Digest

Living with Cancer Health Monitor

Medicine Shoppe Diabetes Talk

Medicine Shoppe Talk

Neurology Now

Remedy's Healthy Living

Rite Aid Rite Health Journal

WebMD Magazine

WebMD Diabetes at Walgreens

Your Health

## Television 🗀

Dayparts and Time Spent Watching TV Services and Devices Used to Watch TV Media Multi-Tasking

Television Genres

- Audience Participation/Game Show
- Award Ceremony
- Cooking
- Day Animation/Cartoons
- Daytime Drama/Soaps
- Devotional/Religious
- Drama
- Evening Animation
- Financial News
- Health
- Home Shopping
- Home/Garden Improvements
- Late Night Talk/Variety
- Movies
- Music
- News
- News Magazine
- Reality Competition
- Reality Other
- Sci-Fi/Fantasy
- Self Improvement or Makeover
- Situation Comedy
- Spanish Language
- Sports Event (e.g., Monday Night Football)
- Sports: Non Live Event (e.g., Sports Center)
- Talk/Conversation
- Travel

## Television 🗀

#### Television Networks

- A&E
- ABC
- ABC Family
- AMC
- American Heroes Channel
- Animal Planet
- BBC America
- BET
- Bravo
- Cartoon Network
- CBS
- CMT
- CNBC
- CNN
- Comedy Central
- Cooking Channel
- The CW
- Discovery Channel
- Discovery Life (formerly Discovery Fit & Health)
- DIY Network
- E!
- ESPN/ESPN2
- Food Network
- FOX
- FOX News
- FOX Sports
- FYI (formerly Bio)
- FX
- GSN
- Hallmark Channel
- Hallmark Movies & Mysteries
- HGTV
- History Channel
- HLN
- ION Television
- Lifetime
- Lifetime Movie Network (LMN)
- MSNBC
- MTV
- National Geographic Channel
- NBC

- Nick @ Nite
- OWN (Oprah Winfrey Network)
- Oxygen
- PBS
- Pop (measured as TV Guide Network)
- Science Channel
- Spike
- SyFy
- TBS
- Telemundo
- The Weather Channel
- TLC
- TNT
- Travel Channel
- truTV
- TV Land
- TV One
- UniMás
- Univision
- USA Network
- VH1
- WE tv
- WGN

For both television genres and television networks, respondents are asked to identify what they have watched in the last seven days.



Time Spent Listening to Radio
Listening via AM/FM/Satellite/Internet/Apps
Radio Genres

## Internet & Mobile 🔲

Dayparts and Time Spent Online

Use of a Computer/Mobile Device for Any Health & Wellness Activity

Frequency of Internet Use for Health & Wellness

#### Where Mobile Used for Health Information

Healthcare providers office/waiting room

Drug store or pharmacy

Hospital or clinic

Home

Elsewhere

#### **Mobile App Types**

Blood sugar or diabetes

Calorie counter/Diet tracker

Doctor locator

Drug or general health reference tool

Exercise/Fitness

Health testing/tracking tools (e.g., pulse, blood pressure)

Insurance provider

Medical records access

Nutrition or healthy recipes

Pharmacy/ER/Fast clinic locator

Pill reminder/Medication tracker

Sleep tracker

Specific ailment education or support

Stress/Relaxation

Symptom checker

#### <u>Websites</u>

About.com

Bing

CDC

Diabetes Self Management

Diabetic Living

Drugs.com

Everyday Health

Facebook

#### Google

Healthcare.gov

Healthgrades

Healthline

Instagram

Johns Hopkins Medicine

Lifescript

Livestrong.org

Mayo Clinic

MedicineNet.com

Medscape

NIH.gov

**Pinterest** 

Twitter

Weather.com

WebMD

Weight Watchers

Wikipedia

Yahoo!

YouTube

Websites are measured by use in the last six months and by frequency of visits to each site.

#### Mobile Health & Wearables

Ever used wireless mobile device to monitor health/fitness/condition

Mobile health/wearable products ever used

- Web-Connected Fitness Sensors
- Web-Connected Sleep Trackers
- Web-Connected Blood Pressure Sensors
- Web-Connected Glucose Monitors
- Web-Connected Scales

### Online Activities 🖘

#### **General**

Catch up on local or national news

Catch up or post on a social network

Check the weather

Look up directions or maps

Read/Look at Magazines or Newspapers

Watch Television

Watch video clips (e.g., YouTube)

#### **Condition/Treatment Related**

Looked for alternative (non-medical) treatments or home remedies

Looked for information about a particular health condition

Researched or read reviews of medications or types of treatments

Researched symptoms I/someone else was experiencing

Looked for other opinions/options after a doctor's diagnosis or treatment advice

#### **Medical Professionals and Services**

Looked for a doctor

Looked for information about pharmacies, hospitals, treatment centers, urgent care or surgery centers

Read reviews of doctors or other healthcare professionals

Scheduled an appointment with a healthcare professional

Used a patient portal to access electronic medical records (e.g., MyChart)

#### **Prescription Shopping**

Compared prices of medications or other health products or services

Purchased medications or other health products or services

Refilled a prescription online

#### **Health-Related Lifestyle and Social**

Looked for healthy recipes or other healthy lifestyle information

Read about others' experiences with conditions, medications or treatments

Tracked my diet/exercise

## Medical Professionals & Services

Relationship with Primary Care Physician

#### **Healthcare Professionals**

Acupuncture/Acupressure Practitioner

Allergist

Cardiologist

Chiropractor

Dentist/Oral Hygienist

Dermatologist

Diabetes Educator/Specialist

Ear, Nose & Throat Specialist

Endocrinologist

Gastroenterologist

Gynecologist

Hematologist

Neurologist

Nurse Practitioner/Physician Assistant

Nutritionist

Obstetrician

Oncologist

Ophthalmologist

Optometrist

Orthopedist

Pain Specialist

Periodontist

Physical Therapist/Sports Medicine

Podiatrist

Primary Care Doctor

**Psychiatrist** 

Psychologist/Therapist

Pulmonologist

Rheumatologist

Surgeon - Cosmetic/Plastic

Surgeon - Other

Urologist

#### **Healthcare Facilities**

Emergency Room

Hospital

Infusion Center

Retail Health or In-store Clinic

Surgery Center

Urgent or Immediate Care Center

Outpatient or Specialized Care Clinic

Both healthcare professionals and healthcare facilities are measured by frequency of visits over the last 12 months.

#### **Actions Taken After Seeing Professionals**

Received a prescription for a new drug

Filled a prescription

Look up cost of medication or insurance coverage before filling a prescription

Look into alternative treatments after receiving prescription

Made an effort to eat healthier or exercise more

Switched to a different prescription

Took medication as prescribed

Conducted an online search about a condition

Conducted an online search about a drug or treatment options

Visited a pharmaceutical company or drug brand website

Visited a social media site related to condition or prescribed treatment

Went to see a specialist

Went for x-rays, medical tests, or vaccines

### Medical Tests & Vaccinations

Most Recent Annual Physical Importance of Regular Medical Check-Ups Medical Tests

- Allergy
- Blood glucose
- Blood pressure
- Bone density
- Cholesterol
- Colonoscopy
- Diabetic Retinopathy
- Eye exam
- Glaucoma
- HIV
- Kidney function
- Mammogram/Pap smear
- Pregnancy
- Prostate/PSA
- STD

#### Vaccines

- Flu
- Hepatitis
- HPV
- Meningitis
- Pneumonia
- Shingles
- Whooping cough

Both medical tests and vaccines are measured over a 12 month period.

# Overall Health & Wellness 🏵

Current/Past Health Status
Current/Past Stress Level
Anti-Aging Procedures Had/Have Considered
Personal Control and Motivation for Improving Health
Tobacco Use and Cessation Methods

## Diet & Exercise &

Frequency of Exercise

Barriers to a Regular Exercise Program

Body Mass Index

Reasons for Managing Diet/Nutrition

Types of Foods Eaten on Diet/Nutrition Plan

Weight Loss Goal

Weight Loss Programs Used

## Other Family Members

#### **Health Conditions**

Acute Coronary Syndrome/Heart Attack

ADD/ADHD

Allergies

Age Related Memory Loss

Alzheimer's/Dementia

Anaphylaxis/Severe Allergy

Arthritis, Osteoarthritis

Arthritis, Rheumatoid Arthritis (RA)

Asthma

Autism

Bipolar Disorder

Cancer

Cerebral Palsy

COPD (Including Chronic Bronchitis and

Emphysema)

Depression

Diabetes

Down's Syndrome

Enlarged Prostate/Benign Prostate Hyperplasia

Eye problem/Eye disease (Including Cataracts, Glaucoma, and Other Eye/Vision Problems)

Heart Disease

Hepatitis C

High Cholesterol/High Triglycerides

Hypertension/High Blood Pressure

Multiple Sclerosis

Nutritional Deficiency

Obesity

Parkinson's Disease

Seizures/Epilepsy

Schizophrenia

Shingles

Stroke

#### **Caregiver Support Activities**

Administer or monitor medications

Arrange for outside services

Assist with daily household chores

Assist with personal care (e.g., bathing, dressing, eating)

Buy medication or refill prescriptions

Discuss conditions or treatments with their doctor

Encourage doctor visits

Make doctor appointments

Make sure vaccines are received

Manage finances or provide financial support

Monitor state of condition

Provide transportation to doctor/medical treatment

Research health information

Visit regularly to see how they are doing

#### Children's Healthcare Professionals

Allergist

Dentist

Ear, Nose & Throat Specialist

Nurse Practitioner/Physician's Assistant

Pediatrician

Primary Care Doctor

**Psychiatrist** 

Caregivers identify the conditions and ages of family members for whom they provide support.

For children's conditions, specific treatment brands are identified for ADD/ADHD, allergies, asthma, depression, cold/cough and vitamins.

### Health Insurance 💷

Plan to sign up for health insurance (Next 12 months)

#### Type of Health Insurance Coverage

Employer or union provided

Government issued for low income people (Medicaid)

Government issued for retiree (Medicare)

Health insurance marketplace/exchange (Affordable Care Act)

Military or other Government employee

Private (self-pay) insurance

No insurance

#### **Insurance Details**

I must go through my primary care physician for referrals

I use an HSA/FSA to help pay for medical expenses

I choose physicians based on if they are in-network

I choose to see a specific, out-of-network physician at a higher cost

#### **Reasons for Being Uninsured**

I can cover my healthcare costs out of my own pocket

I'm healthy, I don't need insurance

I don't qualify for the Affordable Care Act

Costs too much

#### **Reasons for Switching Plans**

Benefits of the new plan are better for current needs

Family or household change

Employer changed plan provider or plan offer

Job loss or job change

Needed a less expensive plan to fit my budget

Old plan was not qualified under the Affordable Care Act (ACA, "Obamacare")

### Purchasing Medication 🛍

Number of Prescriptions Purchased (Last 12 Months)

#### **How Purchased Rx Drugs**

A prescription assistance program from a drug brand

A prescription drug plan separate from my health insurance

A prescription savings plan or card that I use at in-network or major pharmacies

Brand-specific coupons, rebates or loyalty cards

I pay for all prescriptions myself because I have no prescription coverage

I usually pay for prescriptions myself because my plan has a high deductible

Medicare Prescription Drug Plan

Prescriptions are included in my health insurance plan

#### **Where Purchased Medication**

Club Store (e.g. Costco, Sam's Club, BJ's)

Club Store's website

Drug Store Chain (e.g. Rite-Aid, Walgreens, CVS)

Drug Store Chain's website

Mass Merchandiser (e.g. Wal-Mart, Target)

Mass Merchandiser's website

Supermarket/Grocery store

Health/Natural Food Store

Other Drug Store

Amazon.com

Online pharmacy based inside the U.S.

Online pharmacy based outside of the U.S.

Mail order pharmacy provided by your insurance

## Attitudes & Opinions 🤏

#### **Diet & Exercise**

Diet plans usually work for me

Exercise is important to my diet and nutrition plan

I can't seem to adhere to a diet plan and often "cheat" when I'm on one

I diet to look good more than I diet to feel good

Weight loss surgery is an option for me

#### **Drugs**

I am hesitant to take prescription drugs with side effects that concern me

I am willing to pay extra for prescription drugs not covered by health insurance

I first try to remedy my illness with a non-prescription medicine before seeing a doctor

I sometimes stop taking a prescribed medication without consulting a doctor

I take non-prescription medicine as soon as I get

I will try another drug brand if I get a coupon for it

I dislike needles too much to consider a drug treatment that uses injections

It is very important that my health insurance covers all my prescription medication

It's worth paying more for branded prescription medications rather than getting generic products

Non-prescription medicines are safer than prescription medicines

Non-prescription store brand drugs work as well as national advertised brands

Prescription drugs are more effective than non-prescription remedies

#### **Online Health**

I am comfortable registering on a website which consistently offers useful information about my particular health condition

I am more comfortable talking about health and wellness concerns online than I am face-to-face

I am more likely to visit a health website that was recommended by my doctor or that I saw in my doctor's office

I am very cautious about which websites I access for health and wellness information

I feel health and wellness advertising on the Internet is trustworthy

I feel the Internet is a good way to confirm a diagnosis

I feel the Internet provides me with a wealth of resources when I am searching for health and wellness information

I refer my friends to certain websites I find helpful

I typically conduct research online prior to a doctor's appointment

Online videos help me understand complicated subjects

I trust the medical information other people share on social media

Researching online gives me confidence to speak knowledgeably about a medical condition

The Internet is the first source I turn to when researching health and wellness

# Attitudes & Opinions 🤏

#### Mobile Health & Wearables

I believe there are mobile apps available that would improve my current health

I would be willing to use a mobile app offered by my insurance health plan

I would be willing to use a mobile app recommended to me by my doctor

I'd rather download an app than look for health-related information or tools on a website

I believe a wearable fitness tracker that connects to my mobile device or the internet would make it easier to track my diet and exercise

The opportunity to download and share my personal health and fitness data with others, including doctor, motivates me

I am concerned about my personal health and fitness data being securely stored online

Web-connected devices are too complicated to use

#### **Doctors/Treatments**

I am willing to ask my doctor for a prescription medication or drug sample that I have seen or heard advertised

I often discuss new prescription medicines with my doctor

Normally, I only use drug brands that are recommended by my physician

I always do what my doctor tells me to do

I research treatment options on my own and then ask my doctor about them

I do not seek help from doctors or nurses unless I am very sick or injured

#### **Healthcare Advertising**

Friends come to me for advice about healthcare and medications

Healthcare advertising on the Internet is credible

I always read the small print in magazine/newspaper pharmaceutical ads

I trust pharmaceutical companies that advertise the medications I take

I trust the opinions of my family and friends about health related issues

Pharmaceutical advertisements make me more knowledgeable about medicines

The pharmaceutical healthcare information at my doctor's office is credible and useful

The pharmaceutical healthcare information at my pharmacy is credible and useful

#### Personal Health

I am concerned that my unhealthy habits will soon catch up with me

I do everything I can to promote and maintain my personal health and wellness

I always try to eat healthy foods and maintain a balanced diet

I am better informed about my health than most people

I believe that vitamins and nutritional supplements make a difference in long-term health

I participate in preventative healthcare

I prefer alternative/holistic approaches to standard medical practices

I research healthcare information so that I am better informed about different healthcare treatment options

My condition makes it difficult to do/complete day-to-day tasks

## Attitudes & Opinions 🤏

#### **Vaccines**

I am willing to ask my doctor for a vaccine that I have seen or heard advertised

I trust my doctor to recommend the vaccines that are essential to my continued health

If required vaccinations stopped, epidemics would return/become a problem

I am first among my peers to investigate vaccines that are recommended but not required

I am concerned about the possible side effects related to my vaccinations

#### Anti-Aging

I would consider cosmetic surgery for myself, now or in the future

I spend a lot of money on beauty and skincare products

Everyone should just age naturally

#### Children's Health

As a preventative measure it is important my children take vitamins every day

I actively participate in decisions regarding the types of vaccines my children receive

I always take my child to the doctor when he/she is sick

I trust my doctor to be cautious about over prescribing medications for my children

I will only buy the brands of medicine recommended by my child's doctor  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

When a prescription drug becomes available as an over-the-counter medication, I will switch my children to the over-the-counter version

The benefits of having my children immunized outweigh the risks

# Sports & Leisure Activities &

Adult education courses

Aerobics

Attend concerts/Live events

Attend professional/college sports events

Baseball/Softball

Basketball

Bicycling

Bird watching

Bowling

Cooking for fun

Dancing

Entertaining friends/family

Fantasy sports league

Fine dining/eating out

Fishing

Fitness walking

Football

Gardening

Golf

Hiking

### Sports & Leisure Activities &

Hockey

Hunting

Ice Skating

Photography

Play a musical instrument

Poker

Reading books

Running/Jogging

Sailing/Water Skiing

Shopping for fun

Snow Skiing/Snowboarding

Soccer

Spa Services

Swimming

Tennis

Travel

Use a health club/gym

Video gaming

Visit museums

Volunteer your time

Weight training

Go to bars/Nightclubs

Yoga/Pilates

## Demographics \*\*\*



Age

Body Mass Index

Education

**Employment Status** 

Gender

**LGBT** 

Marital Status

Number of Adults in Household

Parent/Children in Household

Household Income

Personal Income

Primary Place of Residence

Race/Ethnicity

Spanish Language

#### 2016 MARS Consumer Health Study

Since 2001, Kantar Media's MARS Consumer Health Study has provided ad agencies, pharmaceutical marketers and media companies with a wealth of data around multimedia consumption habits, ailment conditions, treatment plans, 500+ drug brands, attitudes & opinions, demographics and more.

In recent years the consumer healthcare landscape has changed and healthcare marketing is adopting a more targeted, patient-centric model that calls for more insights regarding patients, treatments and sources of information. In 2015, the methodology was updated to online data collection, while still maintaining an offline component to measure ailments, media consumption and demographics across the entire U.S. adult population.

#### Features of the 2016 MARS Study include:

- Stable and reliable information, projectable to the total U.S. population and with improved coverage of the U.S. Hispanic population
- Detailed information on 90+ health conditions, including 20+ lower incidence ailments
- · Ailment-specific follow-up questions that capture treatment options and drug brand usage
- Knowledge about online and offline media usage for magazines, newspapers and health-related publications as well as TV, radio and internet usage
- · An extensive collection of healthcare information sources at point of care, point of purchase, online and offline
- Inclusion of walk-in healthcare facilities, such as in-store clinics and immediate care centers
- Expanded internet and device content that covers wearables and online health and wellness activities
- Comprehensive attitudes and opinions, including use of the internet and mobile for health and wellness related activities
- Trending to the 2015 MARS Study and release of a MARS 2015/2016 Doublebase Study

Visit our website at kantarmediahealthsurvey.com/MARS.html for more information about the 2016 study content.

If you have any questions or would like to learn more about the study, please contact:

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