Inside find details about the MARS 2016 study content. Data collected in the study can be used to identify target audiences, behaviors, attitudes, media usage, and demographics. Updates to study content in 2016 are noted in orange text.
 Conditions

Last 12 Months/Ever
Acid Reflux/GERD Rx††
ADD/ADHD Rx††
Adult Acne Rx††
Allergies/Allergic Reaction Rx††
  - Food Allergy
  - Grass Allergy
  - Insect Allergy
  - Pet Allergy
  - Ragweed Allergy
  - Tree Pollen Allergy
Anaphylaxis/Severe Allergy Rx†
Age Related Memory Loss ††
Anemia †
Anxiety Rx
  - Panic Disorder †
  - Social Anxiety Disorder †
Arthritis 😊
  - Ankylosing Spondylitis Rx††
  - Osteoarthritis Rx!††
  - Psoriatic Arthritis Rx††
  - Rheumatoid Arthritis [RA] Rx!††
Asthma Rx††
Athlete’s Foot
Bipolar Disorder Rx!†
Blood clots in the legs (DVT) Rx!†@
Bronchitis †
Cancer ☭
  - Breast
  - Colon/Colorectal
  - Leukemia
  - Liver
  - Lung
  - Non-Hodgkin’s Lymphoma
  - Ovarian
  - Pancreatic
  - Prostate
  - Skin
  - Stomach
  - Urinary/Bladder/Kidney
  - Uterine/Cervical
Cardiovascular/Heart Disease Rx!}
  - Acute Coronary Syndrome/Heart Attack ††
  - Angina †
  - Atherosclerosis †
  - Atrial Fibrillation [A-Fib] †
  - Coronary Artery Disease †
  - Heart Failure †
Cold Rx
Cold Sores/Canker Sores
Constipation/Irregularity 😊
COPD [including Chronic Bronchitis and Emphysema] Rx!✔†
Cough Rx
Depression Rx✔†
Diabetes !✔
  - Type 1 Rx†
  - Type 2 Rx†
Diabetic Nerve Pain/Neuropathy Rx!}@
Dry Skin/Eczema/Rosacea Rx††
Enlarged Prostate/Benign Prostate Hyperplasia Rx†
Erectile Difficulty Rx†
Eye problem/Eye disease Rx
  - Allergic Conjunctivitis 😊
  - Cataracts †
  - Dry Eye †
  - Glaucoma †
  - Macular Degeneration †
Fibromyalgia Rx†@
Flu Rx@†
Gas 😊
Gout Rx†@
Hangover
Headache [non-migraine]
Heartburn/Indigestion Rx

Conditions Key
Rx Condition Specific Prescription Drugs
😊 Condition Specific Non-Prescription Drugs
! At Risk For
✔ Satisfied with Rx Treatment
† Professionally Diagnosed
@ Pain Related Condition
Conditions

Herpes Rx
High Cholesterol Rx
HIV Rx
Hyperhidrosis/Excessive Sweating
Hypertension/High Blood Pressure Rx
Hypothyroidism Rx
Inflammatory Bowel Disease/IBD Rx
- Crohn’s Disease
- Ulcerative Colitis
Irritable Bowel Syndrome (IBS) Rx
Kidney Disease
Liver Disease Rx
- Cirrhosis
- Hepatitis A
- Hepatitis B
- Hepatitis C
Low Testosterone
Lupus (SLE) Rx
Menopause Rx
Menstrual Cramps/PMS Rx
Migraine Headache Rx
Multiple Sclerosis Rx
Nail Fungus
Obesity Rx
Osteopenia
Osteoporosis Rx
Overactive Bladder Rx
Pain
- Back
- Head
- Joint
- Muscle
- Neck
- Nerve
- Other
Post Traumatic Stress Disorder (PTSD) Rx
Psoriasis Rx
Restless Leg Syndrome (RLS) Rx
Seizures/Epilepsy Rx
Shingles Rx
Sinus Congestion/Sinus Headache
Sleeping Difficulty/Insomnia Rx
Stroke
Tired/Run Down Feeling
Urinary Tract Infection
Yeast Infection

Condition Related Details

Arthritis
Severity of Arthritis
- Mild
- Moderate
- Severe

Birth Control
Methods Used in Last 12 Months

Cancer
When First Diagnosed
Active or in Remission
Spread to other Locations

Constipation
Caused by Prescription Medication
Is it Chronic

Diabetes
Brand of Blood Glucose Meter Used
Frequency of Daily Blood Glucose Meter Use
Hemoglobin A1C Level
Maintaining the Recommended A1C Level
Related Conditions/Complications
- Diabetic Nerve Pain/Neuropathy
- Cardiovascular/Heart Conditions
- DKA and Ketones

Conditions Key
Rx Condition Specific Prescription Drugs
○ Condition Specific Non-Prescription Drugs
! At Risk For
✓ Satisfied with Rx Treatment
† Professionally Diagnosed
□ Pain Related Condition
Condition

Related Details

- Eye Conditions
- Foot Conditions
- Gastroparesis
- Hearing Impairment
- Hypertension/High Blood Pressure
- Hyperosmolar Hyperglycemic Nonketotic Syndrome (HHNS)
- Kidney Disease
- Skin Conditions
- Stroke

HIV

Has the disease progressed to AIDS

Inflammatory Bowel Disease/IBD (including Crohn’s and Colitis)

Severity of the condition
- Mild
- Moderate
- Severe

Menopause

Symptoms/Side Effects
- Dyspareunia
- Hot Flashes
- Night Sweats
- Vaginal Dryness

Migraine Headache

Episodic or Chronic

Pain

Interference with Ability to Sleep

Severity of Pain
- No Pain
- Mild Pain
- Moderate Pain
- Severe Pain

Related Conditions
- Arthritis
- Cancer
- Blood clots in legs (DVT)
- Diabetic Nerve Pain/Neuropathy
- Fibromyalgia
- Gout

- Lupus (SLE)
- Migraine Headache
- Multiple Sclerosis
- Restless Leg Syndrome (RLS)
- Shingles

Psoriasis

Severity of the condition
- Mild
- Moderate
- Severe

Treatments

Non-Prescription Drugs
Prescription drugs - brand name
Prescription drugs - generic
Diet or Exercise
Herbal or Home Remedy
Vitamins/Supplements
Allergy shots
Birth Control
Blood Product Donation/Transfusion
Chemotherapy
Dialysis
ImmunoOncology/Immunotherapy
Injections
Insulin
Oxygen therapy
Phototherapy
Physical therapy
Psychological therapy/counseling
Radiation
Surgery
Transplants

Treatments in bold make up the general treatment list for all conditions, while those that are not bold are specialty treatments associated with specific conditions.
Information Sources

Publications
Health related publications
Magazine ads
Magazine articles
Magazine websites
Magazines in the Sunday newspaper
Medical journals
Newspaper ads
Newspaper articles
Newspaper websites

Online
Association/non-profit websites
Diet or Fitness websites
Drug company/brand websites
Drug review/ratings websites
Email newsletters
General news websites
Government websites
Health information websites
Insurance provider websites
Online advertisements
Online blogs/vlogs
Online communities or support groups
Reference websites with user-generated content
Search engine results
Social networking sites
Websites dedicated to a particular health condition

Television
Television Programs
Television advertisements
Online videos (e.g., YouTube)

Point of Care
Alternative/holistic medical practitioners
Brochures, wallboards or other information in a healthcare professional’s exam room
Brochures/pamphlets in a healthcare professional’s office
Doctor
General magazines in a healthcare professional’s office
Health-related magazines in a healthcare professional’s office
Health-related television programming in a healthcare professional’s office
Nurse/Physician Assistant
Posters/wallboards in a healthcare professional’s office
Tablet computer in a healthcare professional’s exam room

Shopping
Ad/brochures in grocery stores
Ad/brochures/magazines in pharmacies
In-store radio, TV or video
Medication packaging/labels
Pharmacists

Other
Direct mail
Friends or family
In-person support groups
Posters/wallboards at bars or nightclubs
Posters/wallboards at gyms or health clubs
Printed newsletters

All information sources are ranked on a four point value scale; very much, somewhat, not very much, not at all.
Where Seen/Heard

Direct mail
In a doctor’s office
In a magazine
In a newspaper
In a magazine in the Sunday newspaper (e.g., Parade, USA Weekly)
In a pharmacy
On television
On the Internet
On the radio
Outdoors

Actions Taken as a Result

Asked your dentist for product sample or additional information
Asked your doctor for a product sample of a prescription drug
Asked your doctor to prescribe a specific drug
Called a toll free number to get additional information
Conducted an online search
Consulted a pharmacist
Discussed an ad with a friend or relative
Discussed an ad with your doctor
Downloaded an app
Made an appointment to see a doctor
Purchased a non-prescription product
Referred to a book, journal or magazine for additional information
Refilled a prescription

Signed up for a mail/email list to receive more information
Switched to a different brand
Took medication
Used a coupon
Visited a pharmaceutical company’s website
Visited some other website
Watched a video online

Device Ownership

Desktop/Laptop/Netbook PC
Cell Phone
Smartphone
Tablet
e-Reader
Gaming Console
Streaming Device for TV/Video or Movie Programming
Television
SmartTV/Internet-enabled TV

Magazines & Newspapers

Magazines
AARP The Magazine
Allrecipes
Allure
The American Legion Magazine
Arthritis Today
Better Homes and Gardens
Bloomberg Businessweek
Bon Appétit
Condé Nast Traveler
Cooking Light
Cooking with Paula Deen
Cosmopolitan
Country Living
Cosmopolitan
Diabetes Forecast
Magazines & Newspapers

Dr. Oz The Good Life
EatingWell
Ebony
The Economist
Elle
Entertainment Weekly
ESPN The Magazine
Essence
Family Circle
FamilyFun
The Family Handyman
Field & Stream
First for Women
Food & Wine
Food Network Magazine
Forbes
Fortune
Glamour
Golf Digest
Golf Magazine
Good Housekeeping
Guideposts
Harper’s Bazaar
Health
HGTV Magazine
House Beautiful
In Touch Weekly
InStyle
Kiplinger’s Personal Finance
Latina
Marie Claire
Martha Stewart Living
Men’s Fitness
Men’s Health
Men’s Journal
Midwest Living
Money
National Geographic
The New Yorker

O, The Oprah Magazine
OK!
Outdoor Life
Parents
People
People en Español
Popular Mechanics
Popular Science
Prevention
Psychology Today
Rachael Ray Every Day [measured as Every Day with Rachael Ray]
Reader’s Digest
Real Simple
Redbook
Rolling Stone
The Saturday Evening Post
Scientific American
Self
Shape
Smithsonian
Soap Opera Digest
Southern Living
Sports Illustrated
Star
Sunset
Taste of Home
This Old House
Time
Traditional Home
Travel + Leisure
TV Guide
Us Weekly
Vogue
The Week
Weight Watchers Magazine
Woman’s Day
Woman’s World
Women’s Health

2016 MARS Consumer Health Study
kantarmediahealthsurvey.com/MARS.html
Magazines & Newspapers

Newspapers
Chicago Tribune
Los Angeles Times
The New York Times
The Wall Street Journal
The Washington Post
USA Today

Other Publications
Allergies & Asthma Health Monitor
Arthritis Health Monitor
Diabetes Focus
Diabetes Health Monitor
Diabetes Self-Management (with Diabetic Cooking insert)
Diabetic Living
Digestion & Diet Health Monitor
Health Monitor
Heart Care Health Monitor
Inner Strength
Kmart Health Digest
Living with Cancer Health Monitor
Medicine Shoppe Diabetes Talk
Medicine Shoppe Talk
Neurology Now
Remedy’s Healthy Living
Rite Aid Rite Health Journal
WebMD Magazine
WebMD Diabetes at Walgreens
Your Health

Television
Dayparts and Time Spent Watching TV
Services and Devices Used to Watch TV
Media Multi-Tasking
Television Genres
- Audience Participation/Game Show
- Award Ceremony
- Cooking
- Day Animation/Cartoons
- Daytime Drama/Soaps
- Devotional/Religious
- Drama
- Evening Animation
- Financial News
- Health
- Home Shopping
- Home/Garden Improvements
- Late Night Talk/Variety
- Movies
- Music
- News
- News Magazine
- Reality - Competition
- Reality - Other
- Sci-Fi/Fantasy
- Self Improvement or Makeover
- Situation Comedy
- Spanish Language
- Sports Event (e.g., Monday Night Football)
- Sports: Non Live Event (e.g., Sports Center)
- Talk/Conversation
- Travel

Magazine and newspaper metrics include print audiences, digital audiences, combination print and digital audiences, frequency of website use, average monthly reach for print, digital and website, and total brand average monthly reach.
Television

Television Networks
- A&E
- ABC
- ABC Family
- AMC
- American Heroes Channel
- Animal Planet
- BBC America
- BET
- Bravo
- Cartoon Network
- CBS
- CMT
- CNBC
- CNN
- Comedy Central
- Cooking Channel
- The CW
- Discovery Channel
- Discovery Life (formerly Discovery Fit & Health)
- DIY Network
- E!
- ESPN/ESPN2
- Food Network
- FOX
- FOX News
- FOX Sports
- FYI (formerly Bio)
- FX
- GSN
- Hallmark Channel
- Hallmark Movies & Mysteries
- HGTV
- History Channel
- HLN
- ION Television
- Lifetime
- Lifetime Movie Network (LMN)
- MSNBC
- MTV
- National Geographic Channel
- NBC
- Nick @ Nite
- OWN (Oprah Winfrey Network)
- Oxygen
- PBS
- Pop (measured as TV Guide Network)
- Science Channel
- Spike
- SyFy
- TBS
- Telemundo
- The Weather Channel
- TLC
- TNT
- Travel Channel
- truTV
- TV Land
- TV One
- UniMás
- Univision
- USA Network
- VH1
- WE tv
- WGN

For both television genres and television networks, respondents are asked to identify what they have watched in the last seven days.

Radio

Time Spent Listening to Radio
Listening via AM/FM/Satellite/Internet/Apps

Radio Genres
Dayparts and Time Spent Online
Use of a Computer/Mobile Device for Any Health & Wellness Activity
Frequency of Internet Use for Health & Wellness

**Where Mobile Used for Health Information**
Healthcare providers office/waiting room
Drug store or pharmacy
Hospital or clinic
Home
Elsewhere

**Mobile App Types**
Blood sugar or diabetes
Calorie counter/Diet tracker
Doctor locator
Drug or general health reference tool
Exercise/Fitness
Health testing/tracking tools (e.g., pulse, blood pressure)
Insurance provider
Medical records access
Nutrition or healthy recipes
Pharmacy/ER/Fast clinic locator
Pill reminder/Medication tracker
Sleep tracker
Specific ailment education or support
Stress/Relaxation
Symptom checker

**Websites**
About.com
Bing
CDC
Diabetes Self Management
Diabetic Living

Drugs.com
Everyday Health
Facebook
Google
Healthcare.gov
Healthgrades
Healthline
Instagram
Johns Hopkins Medicine
Lif escript
Livestrong.org
Mayo Clinic
MedicineNet.com
Medscape
NIH.gov
Pinterest
Twitter
Weather.com
WebMD
Weight Watchers
Wikipedia
Yahoo!
YouTube

Websites are measured by use in the last six months and by frequency of visits to each site.

**Mobile Health & Wearables**
Ever used wireless mobile device to monitor health/fitness/condition
Mobile health/wearable products ever used
- Web-Connected Fitness Sensors
- Web-Connected Sleep Trackers
- Web-Connected Blood Pressure Sensors
- Web-Connected Glucose Monitors
- Web-Connected Scales
Online Activities

General
Catch up on local or national news
Catch up or post on a social network
Check the weather
Look up directions or maps
Read/Look at Magazines or Newspapers
Watch Television
Watch video clips (e.g., YouTube)

Condition/Treatment Related
Looked for alternative (non-medical) treatments or home remedies
Looked for information about a particular health condition
Researched or read reviews of medications or types of treatments
Researched symptoms I/someone else was experiencing
Looked for other opinions/options after a doctor’s diagnosis or treatment advice

Medical Professionals and Services
Looked for a doctor
Looked for information about pharmacies, hospitals, treatment centers, urgent care or surgery centers
Read reviews of doctors or other healthcare professionals
Scheduled an appointment with a healthcare professional
Used a patient portal to access electronic medical records (e.g., MyChart)

Prescription Shopping
Compared prices of medications or other health products or services
Purchased medications or other health products or services
Refilled a prescription online

Health-Related Lifestyle and Social
Looked for healthy recipes or other healthy lifestyle information
Read about others’ experiences with conditions, medications or treatments
Tracked my diet/exercise
## Medical Professionals & Services

**Healthcare Professionals**

- Acupuncture/Acupressure Practitioner
- Allergist
- Cardiologist
- Chiropractor
- Dentist/Oral Hygienist
- Dermatologist
- Diabetes Educator/Specialist
- Ear, Nose & Throat Specialist
- Endocrinologist
- Gastroenterologist
- Gynecologist
- Hematologist
- Neurologist
- Nurse Practitioner/Physician Assistant
- Nutritionist
- Obstetrician
- Oncologist
- Ophthalmologist
- Optometrist
- Orthopedist
- Pain Specialist
- Periodontist
- Physical Therapist/Sports Medicine
- Podiatrist
- Primary Care Doctor
- Psychiatrist
- Psychologist/Therapist
- Pulmonologist
- Rheumatologist
- Surgeon – Cosmetic/Plastic
- Surgeon – Other
- Urologist

**Healthcare Facilities**

- Emergency Room
- Hospital
- Infusion Center
- Retail Health or In-store Clinic
- Surgery Center
- Urgent or Immediate Care Center
- Outpatient or Specialized Care Clinic

Both healthcare professionals and healthcare facilities are measured by frequency of visits over the last 12 months.

**Actions Taken After Seeing Professionals**

- Received a prescription for a new drug
- Filled a prescription
- Look up cost of medication or insurance coverage before filling a prescription
- Look into alternative treatments after receiving prescription
- Made an effort to eat healthier or exercise more
- Switched to a different prescription
- Took medication as prescribed
- Conducted an online search about a condition
- Conducted an online search about a drug or treatment options
- Visited a pharmaceutical company or drug brand website
- Visited a social media site related to condition or prescribed treatment
- Went to see a specialist
- Went for x-rays, medical tests, or vaccines
Medical Tests & Vaccinations

Most Recent Annual Physical
Importance of Regular Medical Check-Ups
Medical Tests
- Allergy
- Blood glucose
- Blood pressure
- Bone density
- Cholesterol
- Colonoscopy
- Diabetic Retinopathy
- Eye exam
- Glaucoma
- HIV
- Kidney function
- Mammogram/Pap smear
- Pregnancy
- Prostate/PSA
- STD
Vaccines
- Flu
- Hepatitis
- HPV
- Meningitis
- Pneumonia
- Shingles
- Whooping cough

Both medical tests and vaccines are measured over a 12 month period.

Overall Health & Wellness

Current/Past Health Status
Current/Past Stress Level
Anti-Aging Procedures Had/Have Considered
Personal Control and Motivation for Improving Health
Tobacco Use and Cessation Methods

Diet & Exercise

Frequency of Exercise
Barriers to a Regular Exercise Program
Body Mass Index
Reasons for Managing Diet/Nutrition
Types of Foods Eaten on Diet/Nutrition Plan
Weight Loss Goal
Weight Loss Programs Used
Other Family Members

**Health Conditions**
- Acute Coronary Syndrome/Heart Attack
- ADD/ADHD
- Allergies
- Age Related Memory Loss
- Alzheimer’s/Dementia
- Anaphylaxis/Severe Allergy
- Arthritis, Osteoarthritis
- Arthritis, Rheumatoid Arthritis (RA)
- Asthma
- Autism
- Bipolar Disorder
- Cancer
- Cerebral Palsy
- COPD (Including Chronic Bronchitis and Emphysema)
- Depression
- Diabetes
- Down’s Syndrome
- Enlarged Prostate/Benign Prostate Hyperplasia
- Eye problem/Eye disease (Including Cataracts, Glaucoma, and Other Eye/Vision Problems)
- Heart Disease
- Hepatitis C
- High Cholesterol/High Triglycerides
- Hypertension/High Blood Pressure
- Multiple Sclerosis
- Nutritional Deficiency
- Obesity
- Parkinson’s Disease
- Seizures/Epilepsy
- Schizophrenia
- Shingles
- Stroke

**Caregiver Support Activities**
- Administer or monitor medications
- Arrange for outside services
- Assist with daily household chores
- Assist with personal care (e.g., bathing, dressing, eating)
- Buy medication or refill prescriptions
- Discuss conditions or treatments with their doctor
- Encourage doctor visits
- Make doctor appointments
- Make sure vaccines are received
- Manage finances or provide financial support
- Monitor state of condition
- Provide transportation to doctor/medical treatment
- Research health information
- Visit regularly to see how they are doing

**Children’s Healthcare Professionals**
- Allergist
- Dentist
- Ear, Nose & Throat Specialist
- Nurse Practitioner/Physician’s Assistant
- Pediatrician
- Primary Care Doctor
- Psychiatrist

Caregivers identify the conditions and ages of family members for whom they provide support.

For children’s conditions, specific treatment brands are identified for ADD/ADHD, allergies, asthma, depression, cold/cough and vitamins.
Plan to sign up for health insurance (Next 12 months)

**Type of Health Insurance Coverage**
- Employer or union provided
- Government issued for low income people (Medicaid)
- Government issued for retiree (Medicare)
- Health insurance marketplace/exchange (Affordable Care Act)
- Military or other Government employee
- Private (self-pay) insurance
- No insurance

**Insurance Details**
- I must go through my primary care physician for referrals
- I use an HSA/FSA to help pay for medical expenses
- I choose physicians based on if they are in-network
- I choose to see a specific, out-of-network physician at a higher cost

**Reasons for Being Uninsured**
- I can cover my healthcare costs out of my own pocket
- I’m healthy, I don’t need insurance
- I don’t qualify for the Affordable Care Act
- Costs too much

**Reasons for Switching Plans**
- Benefits of the new plan are better for current needs
- Family or household change
- Employer changed plan provider or plan offer
- Job loss or job change
- Needed a less expensive plan to fit my budget
- Old plan was not qualified under the Affordable Care Act (ACA, “Obamacare”)

**Number of Prescriptions Purchased (Last 12 Months)**

**How Purchased Rx Drugs**
- A prescription assistance program from a drug brand
- A prescription drug plan separate from my health insurance
- A prescription savings plan or card that I use at in-network or major pharmacies
- Brand-specific coupons, rebates or loyalty cards
- I pay for all prescriptions myself because I have no prescription coverage
- I usually pay for prescriptions myself because my plan has a high deductible
- Medicare Prescription Drug Plan
- Prescriptions are included in my health insurance plan

**Where Purchased Medication**
- Club Store (e.g. Costco, Sam’s Club, BJ’s)
- Club Store’s website
- Drug Store Chain (e.g. Rite-Aid, Walgreens, CVS)
- Drug Store Chain’s website
- Mass Merchandiser (e.g. Wal-Mart, Target)
- Mass Merchandiser’s website
- Supermarket/Grocery store
- Health/Natural Food Store
- Other Drug Store
- Amazon.com
- Online pharmacy based inside the U.S.
- Online pharmacy based outside of the U.S.
- Mail order pharmacy provided by your insurance
Attitudes & Opinions

Diet & Exercise
Diet plans usually work for me
Exercise is important to my diet and nutrition plan
I can’t seem to adhere to a diet plan and often “cheat” when I’m on one
I diet to look good more than I diet to feel good
Weight loss surgery is an option for me

Drugs
I am hesitant to take prescription drugs with side effects that concern me
I am willing to pay extra for prescription drugs not covered by health insurance
I first try to remedy my illness with a non-prescription medicine before seeing a doctor
I sometimes stop taking a prescribed medication without consulting a doctor
I take non-prescription medicine as soon as I get sick
I will try another drug brand if I get a coupon for it
I dislike needles too much to consider a drug treatment that uses injections
It is very important that my health insurance covers all my prescription medication
It’s worth paying more for branded prescription medications rather than getting generic products
Non-prescription medicines are safer than prescription medicines
Non-prescription store brand drugs work as well as national advertised brands
Prescription drugs are more effective than non-prescription remedies

Online Health
I am comfortable registering on a website which consistently offers useful information about my particular health condition
I am more comfortable talking about health and wellness concerns online than I am face-to-face
I am more likely to visit a health website that was recommended by my doctor or that I saw in my doctor’s office
I am very cautious about which websites I access for health and wellness information
I feel health and wellness advertising on the Internet is trustworthy
I feel the Internet is a good way to confirm a diagnosis
I feel the Internet provides me with a wealth of resources when I am searching for health and wellness information
I refer my friends to certain websites I find helpful
I typically conduct research online prior to a doctor’s appointment
Online videos help me understand complicated subjects
I trust the medical information other people share on social media
Researching online gives me confidence to speak knowledgeably about a medical condition
The Internet is the first source I turn to when researching health and wellness
**Mobile Health & Wearables**

I believe there are mobile apps available that would improve my current health

I would be willing to use a mobile app offered by my insurance health plan

I would be willing to use a mobile app recommended to me by my doctor

I’d rather download an app than look for health-related information or tools on a website

I believe a wearable fitness tracker that connects to my mobile device or the internet would make it easier to track my diet and exercise

The opportunity to download and share my personal health and fitness data with others, including doctor, motivates me

I am concerned about my personal health and fitness data being securely stored online

Web-connected devices are too complicated to use

**Personal Health**

I am concerned that my unhealthy habits will soon catch up with me

I do everything I can to promote and maintain my personal health and wellness

I always try to eat healthy foods and maintain a balanced diet

I am better informed about my health than most people

I believe that vitamins and nutritional supplements make a difference in long-term health

I participate in preventative healthcare

I prefer alternative/holistic approaches to standard medical practices

I research healthcare information so that I am better informed about different healthcare treatment options

My condition makes it difficult to do/complete day-to-day tasks

**Doctors/Treatments**

I am willing to ask my doctor for a prescription medication or drug sample that I have seen or heard advertised

I often discuss new prescription medicines with my doctor

Normally, I only use drug brands that are recommended by my physician

I always do what my doctor tells me to do

I research treatment options on my own and then ask my doctor about them

I do not seek help from doctors or nurses unless I am very sick or injured

**Healthcare Advertising**

Friends come to me for advice about healthcare and medications

Healthcare advertising on the Internet is credible

I always read the small print in magazine/newspaper pharmaceutical ads

I trust pharmaceutical companies that advertise the medications I take

I trust the opinions of my family and friends about health related issues

Pharmaceutical advertisements make me more knowledgeable about medicines

The pharmaceutical healthcare information at my doctor’s office is credible and useful

The pharmaceutical healthcare information at my pharmacy is credible and useful
**Attitudes & Opinions**

**Vaccines**
- I am willing to ask my doctor for a vaccine that I have seen or heard advertised.
- I trust my doctor to recommend the vaccines that are essential to my continued health.
- If required vaccinations stopped, epidemics would return/become a problem.
- I am first among my peers to investigate vaccines that are recommended but not required.
- I am concerned about the possible side effects related to my vaccinations.

**Anti-Aging**
- I would consider cosmetic surgery for myself, now or in the future.
- I spend a lot of money on beauty and skincare products.
- Everyone should just age naturally.

**Children’s Health**
- As a preventative measure it is important my children take vitamins every day.
- I actively participate in decisions regarding the types of vaccines my children receive.
- I always take my child to the doctor when he/she is sick.
- I trust my doctor to be cautious about over-prescribing medications for my children.
- I will only buy the brands of medicine recommended by my child’s doctor.
- When a prescription drug becomes available as an over-the-counter medication, I will switch my children to the over-the-counter version.
- The benefits of having my children immunized outweigh the risks.

**Sports & Leisure Activities**

- Adult education courses
- Aerobics
- Attend concerts/Live events
- Attend professional/college sports events
- Baseball/Softball
- Basketball
- Bicycling
- Bird watching
- Bowling
- Cooking for fun
- Dancing
- Entertaining friends/family
- Fantasy sports league
- Fine dining/eating out
- Fishing
- Fitness walking
- Football
- Gardening
- Golf
- Hiking
# Demographics

<table>
<thead>
<tr>
<th>Demographic</th>
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<tbody>
<tr>
<td>Age</td>
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<tr>
<td>Body Mass Index</td>
</tr>
<tr>
<td>Education</td>
</tr>
<tr>
<td>Employment Status</td>
</tr>
<tr>
<td>Gender</td>
</tr>
<tr>
<td>LGBT</td>
</tr>
<tr>
<td>Marital Status</td>
</tr>
<tr>
<td>Number of Adults in Household</td>
</tr>
<tr>
<td>Parent/Children in Household</td>
</tr>
<tr>
<td>Household Income</td>
</tr>
<tr>
<td>Personal Income</td>
</tr>
<tr>
<td>Primary Place of Residence</td>
</tr>
<tr>
<td>Race/Ethnicity</td>
</tr>
<tr>
<td>Spanish Language</td>
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</tbody>
</table>

# Sports & Leisure Activities

- Hockey
- Hunting
- Ice Skating
- Photography
- Play a musical instrument
- Poker
- Reading books
- Running/Jogging
- Sailing/Water Skiing
- Shopping for fun
- Snow Skiing/Snowboarding
- Soccer
- Spa Services
- Swimming
- Tennis
- Travel
- Use a health club/gym
- Video gaming
- Visit museums
- Volunteer your time
- Weight training
- Go to bars/Nightclubs
- Yoga/Pilates
2016 MARS Consumer Health Study

Since 2001, Kantar Media’s MARS Consumer Health Study has provided ad agencies, pharmaceutical marketers and media companies with a wealth of data around multimedia consumption habits, ailment conditions, treatment plans, 500+ drug brands, attitudes & opinions, demographics and more.

In recent years the consumer healthcare landscape has changed and healthcare marketing is adopting a more targeted, patient-centric model that calls for more insights regarding patients, treatments and sources of information. In 2015, the methodology was updated to online data collection, while still maintaining an offline component to measure ailments, media consumption and demographics across the entire U.S. adult population.

Features of the 2016 MARS Study include:

- Stable and reliable information, projectable to the total U.S. population and with improved coverage of the U.S. Hispanic population
- Detailed information on 90+ health conditions, including 20+ lower incidence ailments
- Ailment-specific follow-up questions that capture treatment options and drug brand usage
- Knowledge about online and offline media usage for magazines, newspapers and health-related publications as well as TV, radio and internet usage
- An extensive collection of healthcare information sources at point of care, point of purchase, online and offline
- Inclusion of walk-in healthcare facilities, such as in-store clinics and immediate care centers
- Expanded internet and device content that covers wearables and online health and wellness activities
- Comprehensive attitudes and opinions, including use of the internet and mobile for health and wellness related activities
- Trending to the 2015 MARS Study and release of a MARS 2015/2016 Doublebase Study

Visit our website at kantarmediahealthsurvey.com/MARS.html for more information about the 2016 study content.

If you have any questions or would like to learn more about the study, please contact:

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